

5 Things To Know Before You Sell:

1. Is Your Home Ready To Sell?

Put On Your "Buyer's Hat" and walk through your property. Get an interior / exterior impression. Are all systems working correctly? Will it need to be staged? Are there any repairs that need to be done? Prepared for photography?

2. What Is Your Number?

What do you Need to Net? Loan payoff or 1031 Exchange?

What Do You Want to Net?

What Are Your Closings Costs?

3. What Are Your Tax / Estate Consequences?

Do You Have / Need a Trust?

Do You Have / Need an LLC?

What About Capital Gains? 1031 Exchange?

4. What Is The Current Market Value Of Your Home?

Even In A Seller's Market - A Realistic, Professional Valuation Is Critical and Should Include: Price Per SF
Comparables/
Market Activity/ Target Market Data

5. What Happens Next?

Speak With A Professional Realtor who can guide you through the process and ensure you get top dollar for your home. Contact Me Today!



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